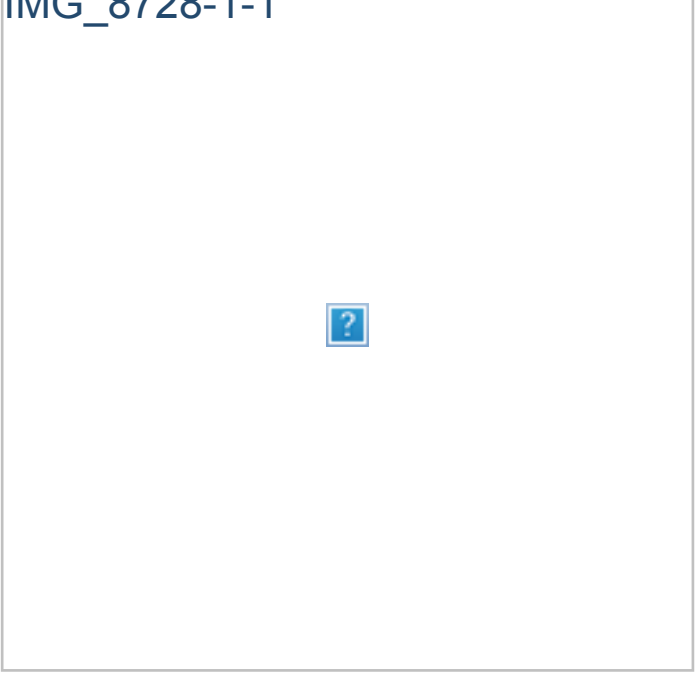


How We Fall Forward

While we unfold sweaters or order pumpkin spice lattes (my seasonal favorite) this Fall, the impact of extreme weather is difficult to predict and plan for.

IN-18 was front and center during Climate Week NYC, the world was also in NYC for the UN General Assembly. We shared our Climate Week itinerary on the last episode of Any Given Monday, hopefully you explored a few of the events. If you wonder why this matters, our clients want to train AND retain their workforce, they want to attract people with a can-do attitude but that does not happen without awareness of transferrable and interpersonal skills.



A key highlight was our participation in the **Nest Climate Campus**, a central hub for collaboration and knowledge-sharing during Climate Week NYC. This dynamic event brought together thousands of sustainable organizations, providing a platform for IN-18 to:

- **Engage with leading companies and organizations** on the forefront of green technology, workforce development, and navigating local law 97.
- **Discuss actionable strategies** that IN-18 can implement to manage the risk of uncertain weather impacting domestic and international service offerings
- **Explore potential partnerships** with like-minded organizations to drive collective impact towards a more sustainable and educated workforce leaders.

The **Climate Week: Investing in Elections for Climate with 1.5°C** Climate + Prince exhibit explored the link between climate action, political representation and artist activism, specifically the artist formerly known as Prince. This event reminded us of the growing importance of **electing climate champions** who prioritize **climate-focused policies** at local, state, and federal levels AND for small businesses. The final event of the week was **Columbia University's Bollinger Convening: Power Uptown: Tackling Energy Insecurity Together**. This event focused on addressing the critical issue of energy inequality in urban areas. They highlighted **the impact of energy insecurity** on communities and individuals and the **role of businesses and organizations** in promoting energy equity and workforce training.

UPCOMING EVENTS



Any Given Monday - 10.21.24

10:00am - 10:30am

Join us for our next episode of Any Given Monday and hear from our guest Veronica Isaac. Veronica is the Manager for Customer and Community Partnerships at PSEG Long Island. She is responsible for three primary areas of direct customer contact and engagement – Economic Development, Business Customer Advocates and the Community Partnership Program who build and establish relationships with PSEG Long Island business customers by providing financial support through grants and incentives to help revitalize business districts, providing direct and personalized business account support. Veronica has a bachelor's degree in Finance, an MBA and a Master's degree in Computer Science. She is also a certified Scrum Master, certified Product Owner and AWS certified. If you are a small business owner in Long Island or working on projects in Long Island, she is the partner you need.

[Watch On YouTube](#)

September Recap:

IN-18 Swings for Success at Golf Outings

IN-18 was thrilled to participate in several charity golf outings this month, showcasing our commitment to the community and building networks through golf. Our top four golf outings:

- **Orange County Chamber of Commerce Golf Outing:** A fun-filled day of networking and friendly competition, raising funds for local businesses in and around Orange County, NY and charities. We played well, thanks to Inspirity.
- **Bronx Historical Society Golf Outing:** We supported the preservation of the Bronx's rich history and cultural heritage alongside East Coast Energy.
- **Hempstead Now Golf Outing:** Honoring Mayor Hobbs Jr, this event brought together community leaders and residents to support local initiatives. Our team came in first place with 9 under par!
- **NYNJ NMSDC Scholarships for Golf Outing:** Whether rain or shine, we were prepared to celebrate minority business enterprises and raise funds for scholarships. Thanks Johnson Security Bureau for your support. Congratulations to Kamela Forbes of WWT who was honored earlier in September at the NYNJ NMSDC Partnership Gala!



Should you hold an executive retreat?

If you have any of these challenges:

1. Difficulty measuring the impact of training program, leading to uncertainty in workforce strategy
2. Employees' resistance to change and slow adaptation to new technologies
3. Difficulty in retaining top talent and high performers

The answer is yes. It is time to hold an offsite corporate leadership retreat, and to increase success, bring in an external facilitator to foster a culture of learning and innovation aligned with strategic business objectives.

Have you considered an offsite corporate retreat in the Bahamas?



As the demand for leadership development continues to grow, we are pleased to offer a select number of executive retreat packages, available both domestically and internationally. We create a custom offsite retreat plan tailored to your unique leadership requirements. Whether your focus is on enhancing team collaboration, strategic thinking, mitigating burnout, or refining decision-making under pressure, our retreats are designed to address your needs.

[Email LJ to request our latest case study for more insights.](#)

Feel free to share this newsletter with colleagues and on social media (@in18llc)