



## Act Like An Owner

IN-18 was founded in 2019, this month we celebrate our 4 year anniversary. As a firm focused on business development, we constantly evaluate the needs of business owners like ourselves. We leverage our experience to provide tools and skills that support the entrepreneurial journey. The path to become an entrepreneur is not a straight line but filled with turns. As a business that specializes in team building through golf, project management training and coaching, we help manage those turns to see the path forward. Whether you are an employee, a managing director or an entrepreneur, learning to act like an owner requires training.

Project managers are similar to entrepreneurs and are influential in the success of a project. In this role, project managers act like owners because they represent the interest of the project owner. Our project management training is designed for organizations of every size. We combine training with our coaching framework to help teams and leaders think critically and operate like owners.

Contact us for custom coaching, training and team building solutions.



### Check Out Our Intern’s Final Presentation

At IN-18, our Department of Youth and Community Development (DYCD) Summer Youth Employment Program (SYEP) interns learned about collaborative work, time-management, communication and critical thinking. Click [here](#) to watch how to adopt a project management mindset.

## IN-18 Presents: La\$ Fridays

For the 2023 golf season, IN-18 is remixing the model of training by shifting Fourth Sundaze to a small networking night. La\$ Fridays will be an monthly opportunity to network and connect with other business owners and entrepreneurs over golf.

Join us for our first session September 30th at 7:30 - 9:30 pm  
Click [here](#) to register

## #FOREHipHop50

On Thursday, August 31, 2023, A fundraiser golf outing was held benefiting Finer Life Golf Foundation, Inc. in the Bronx, NY. IN-18 was joined by New Covenant Dominion Federal Credit Union, Grub Hub, Five Iron, Nourish Spot, Tito's Vodka and parents who came out to show support and play golf.

If you are interested in learning more about Finer Life Golf or making a tax-deductible donation, visit the new website updated by the Finer Life Golf summer interns Nyle Austin and Ryan Weng.  
[www.FinerLifeGolf.org](http://www.FinerLifeGolf.org)



## Timeless #FOREHipHop50 Moments



## FLGF Graduation

On August 12th, the Finer Life golfers from the summer 2023 5-week program, hosted by Five Iron graduated!

Did you know every graduate of the 5-week summer golf series were provided with their own bank account from New Covenant Dominion Federal Credit Union and funded by Finer Life Golf Foundation.



## ANY GIVEN MONDAY WITH WOLE C. COAXUM

On August 7, 2023, IN-18 was on LinkedIn Live for a conversation with Wole C. Coaxum. He is the Founder and CEO of Mobility Capital Finance Inc., a start-up financial technology company that leverages mobile technologies, data analytics and digital strategies to improve the financial behaviors of underbanked communities. Watch [here](#)



At IN-18 LLC we provide a suite of strategic planning, leadership and business development services. We also use tools like golf for business development and to help clients build authentic relationships. Our consulting services empower medium and large firms to operate more effectively, as a result they perform better.

Let's work together, contact [LJ@IN-18.com](mailto:LJ@IN-18.com).

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