

Performing Better Together!

Taking time away from the office and heading to the golf course is a great way to relieve stress, invest in your business, and strengthen employee relationships. Not only will you learn more about the game, you learn how golf can tie back to the office, self-awareness, and identify key performance issues like imposter syndrome, self-doubt, negative thinking, impatience, overconfidence or lack of confidence.

July is a good time to review the state of your business and your team. Are the

Can you believe it is already Q3?

business values you set at the beginning of the year in alignment with your actions today? How does your team performance align? Let IN-18 facilitate a professional development experience that improves employee

engagement and can increase profit, while deepening client relationships. By using key business analysis techniques, our evaluation process helps CEOs, business owners and organizations find ways to increase revenue and impact.

retreat with IN-18.

Push your business in a positive direction, try a team building activity or an offsite



On Course Fore Success If you missed out on our On Course



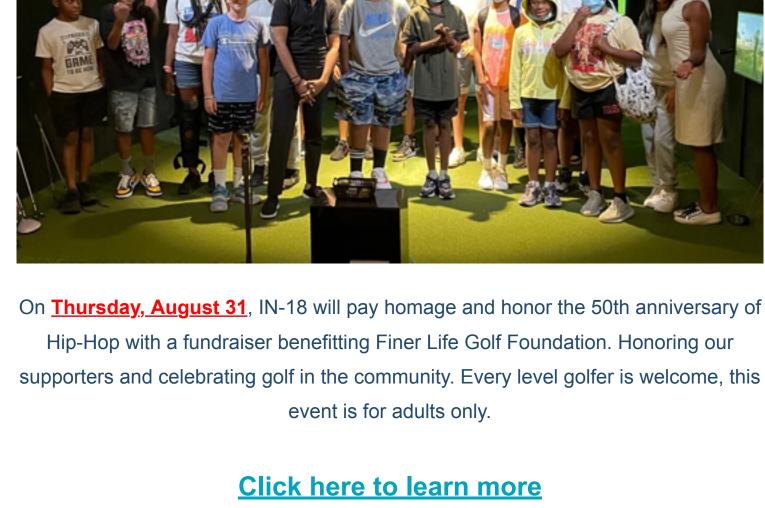
is back again for July!

Fore Success session back in May, it

Join IN-18 on **Sunday**, **July 9** to get the full experience on what to expect on the course, from the game to meeting and networking with potential

clients. Drinks and appetizers will be

provided! We will meet in Floral Park, NY. This program is offered on a limited basis. Max 9 participants. Register <u>here</u> **A FUN-draiser for Finer Life Golf Foundation**



Staten Island, The Bronx and Manhattan. FLGF works to increase the participation of children in Golf by providing exposure and accessibility. Our summer kids golf program for Harlem starts 7/15, contact us for more info. If you support how we deliver golf to the community, be a sponsor.

Contact LJ Finney at LJ@in-18.com for sponsorship opportunities.

The Finer Life Golf Foundation, Incorporated is a 501C(3) nonprofit charitable

organization in New York servicing Nassau and Suffolk Counties, Queens, Brooklyn,

The Paul | Weiss Diversity Networking Reception at Jazz was an opportunity to connect lawyers, clients, students and alumni from Paul | Weiss at Lincoln Center.

Keynote speakers included Ted Wells, Partner, Paul | Weiss and Janai Nelson,

President and Director-Counsel of the NAACP Legal Defense Fund. She spoke

about the current political and social landscape affecting us all and the importance

Paul | Weiss Diversity Event

PAST EVENTS

of taking an active role in the pursuit of justice.



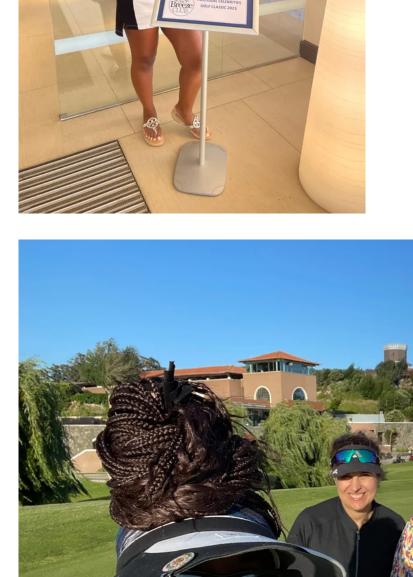


IN-18 is always looking to learn more from other businesses and expand our

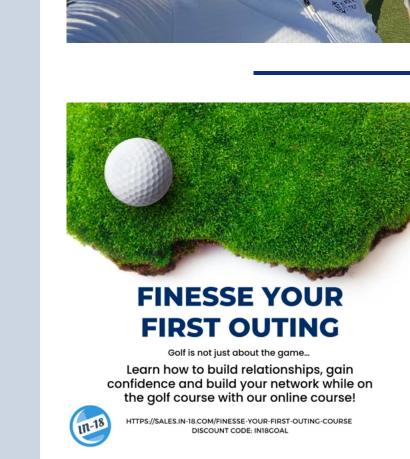
network. We would like to shout out our #GS10kSB Cohort 38 alumni EM Pest

control who showcased their services at the expo.









If you cannot attend our in person sessions, try our online options. Start with Finesse Your First Outing, register

Virtual Training Option

here and use code IN18GOAL for 50% off. We make it easy to prepare for an outing (or sound like you know something).

Consider this course as Cliff Notes. At IN-18 LLC we provide a suite of strategic planning, leadership and business

development services. We also use tools like golf for business development and to help clients build authentic relationships. Our consulting services empower medium and large firms to operate more effectively, as a result they perform better. Let's work together, contact <u>LJ@IN-18.com</u>. Please share this newsletter with colleagues and on social media.