



CAPABILITY STATEMENT



ABOUT US

IN18 LLC (IN-18) is a **Professional Development and Training** company designed to help people reach their greatest potential and help companies create equitable and inclusive work environments. Our clients work and manage teams in Finance, Legal, Sales, Marketing and Technology. Our Strategic Planning service drives the engagement and is enriched by our wrap-around services like Team-Building, Project Management, Leadership Development and Coaching. Our work is designed to drive inclusion, and the dialogue supporting equity is integrated in our content.

PRESIDENT'S BIO

LJ Finney previously worked in Technology as a Program Manager, Project Manager, and Senior Business Analyst, for companies like Goldman Sachs, Barclays and Motorola. LJ is a certified Career Coach and Project Management Professional. She is an avid golfer, member of Alpha Kappa Alpha Sorority, Inc. and President of the NYC chapter of the LPGA Amateur Golf Association.

OFFERINGS

STRATEGIC PLANNING, LEADERSHIP DEVELOPMENT TRAINING, COACHING, TEAM BUILDING

- Coaching Your Team
- Virtual Training Bootcamp
- Emotional Intelligence
- Interpersonal Skills
- Developing Your Team
- Effective Communication
- SMART Goals 101
- Financial Literacy 101
- Project Management For Non Project Managers
- Group Coaching
- Change Management in COVID
- Relationship Building
- Honoring Diversity, Driving Inclusion
- Golf for Business Growth

DIFFERENTIATORS

- 20+ years of experience in corporate IT leadership roles
- Industries: Investment Banking, Technology, Legal, Manufacturing
- Clients are leaders of diverse teams focused on strategic growth
- Areas of expertise: Strategy, People and Project Management
- Team-building activities leverage golf as a medium
- 10 years experience planning Golf outings and fundraisers
- Clients are from Private and Public Sector, and Non-Profit

COMPANY SNAPSHOT

CERTIFICATIONS

M/WBE - WBENC, NYC SBS, NYS, PANYNJ, WOSB, HUBZONE

PMP - Project Management Institute

ACC - International Coaching Federation

CONTACT

LJ FINNEY, PRESIDENT

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INDUSTRY CODES

NAICS

541611 Administrative Management & General Management Consulting

611430 Professional & Management Development Training

624310 Job counseling, vocational rehabilitation

711300 Promoters of Sports, & Similar Events

NIGP

346 Business Consulting

353 Miscellaneous Professional Services

370 Education and Training Services